let's mail smarter.

Clean and update

your mailing list regularly so you don't waste postage on bad addresses.

Use personalization

in **both** text *and* graphics to increase response rates.

Combine online ads

through Facebook, Google, and Instagram with your direct mail using **XM Mail**.

Always measure

the effectiveness of your direct mail by using phone numbers, coupon codes, or other identifiers unique to your call to action.









Signs

Promo





CUSTOMXM market smarter.

marketing | print | signs | promo



POSTAGE RATE INCREASE EFFECTIVE JANUARY 27, 2019

FIRST CLASS MAIL

NON-AUTO (Under 1 oz.)	Letters	Cards	Flats
Single Piece (Machinable) Stamp	.55	.35	1.00
Single Piece (Machinable) Meter	.50	.35	1.00
Presorted (Machinable)	.459	.28	.799
Additional Cost Per Ounce	.15		.15
/ taditional cost i ci oante	.10		,13
AUTOMATION (Under 3.5 oz.)*	Letters	Cards	Flats
		Cards .274	
AUTOMATION (Under 3.5 oz.)*	Letters		Flats

^{*}Requires a minimum of 500 qualifying pieces for automation pricing.

MARKETING MAIL	STANDARD		NON-P	ROFIT
AUTOMATION (3.5 oz.or less)*	Letters	Flats	Letters	Flats
Mixed AADC	.291	.632	.173	.458
AADC	.281	.597	.163	.423
5-Digit	.256	.405	.138	.349
ECR Basic	.294	.30	.209	.216
ECR High Density	.209	.25	.124	.166
ECR Saturation	.19	.224	.111	.136

^{*}Requires a minimum of 200 qualifying pieces for automation pricing.

	Height		Length		Inickness	
POSTAL SPECIFICATIONS	min	max	min	max	min	max
First Class Postcards	3.5"	4.25"	5"	6"	.007"	.16"
Letters – All Classes	3.5"	6"	5"	11.5"	.009"	.25"
Folded Self-Mailers	3.5"	6"	5"	10.5"	.009"	.25"
Flats – Automation Compatible	5"	12"	6"	15"	.009"	.75"

Convert more leads into paying customers.

Effortlessly combine your direct mail with online advertising and campaign tracking. Integrate online marketing with your next mail campaign and find out **who received it, who visited your site**,

and find out who received it, who visited you and who needs an extra push!









Follow-Up







Mail Tracking

Delivery

Call

Follow-Up

Social

Lead Match

SOCI Mate